**We help the start-ups gain a competitive edge in the Polish market.**

Our client is a young and dynamic company that provides a platform for online table reservations in restaurants. The company currently provides services in 12 countries around the world and is constantly striving to expand its market scope. Founded in 2012, the successful and fast-growing company quickly joined the list of 25 European start-ups.

**The Context**

In 2014, our client decided to expand his activity in Poland. Since nothing like this existed in our market, the company had a real opportunity to be the leader in this service segment. However, a business only has a chance to succeed if it can be up and running in a short time.

**Our Solution**

Our client's positive experience of having worked with ECOVIS in various European countries was a crucial factor when he was questioned to prepare an offer for outsourced accounting services. in Poland. The company was looking for a flexible partner that could quickly organize accounting, HR and payroll services for a startup and provide tax assistance. From the initial offer, including the negotiation process, we were able to establish a long-term working relationship with our client in less than two weeks.

**Outcome**

Understanding our client’s necessity and react rapidly and viably made a difference our client pick up a first-mover advantage over its competitors. By the starting of 2015, our client had as of now ended up a showcase pioneer in Warsaw, Cracow and Poznań.